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## DFS unveils new Wines and Spirits flagship store at Changi Airport

SINGAPORE, 7 May 2015 – DFS Group, the world's leading luxury travel retailer, today opens its spectacular new wines and spirits flagship duplex store – the first of its kind in the world – at Singapore's Changi Airport Terminal 3. At 11,400 square feet across two floors, the store is DFS Group's largest single retail space for wines, spirits and tobacco. The opening of the store marks a milestone in DFS' leadership and innovation in retail, and the realization of a new vision for retail at Changi Airport.

Philippe Schaus, CEO and Chairman, DFS Group, says, "When we embarked on

this unique project, we wanted to offer Singapore, the most renowned travel destination in South East Asia with the most modern airport, a wines and spirits store of a quality and richness unlike anywhere else in the world. That is why we secured the collaboration of Masamichi Katayama to build this one-of-a-kind, two-level experiential store, drawing inspiration from the most stylish bars and restaurants around the world as well as on the traditional and historic cellars of France and Scotland. This project would not have been possible without the close collaboration and shared vision between DFS and the farsighted management team of Changi Airport."

Designed by Masamichi Katayama, the award-winning interior designer and founder of design firm Wonderwall, the store showcases the luxury retailer's full assortment of wines, spirits and tobacco in a visually dramatic store environment and façade inspired by flowing water and undulating shapes. Within the store, warm and modern design elements accentuated by a double-height atrium measuring over eight meters high provides an inviting shopping and tasting environment for travellers.

Amongst the store's most innovative features are expanded common areas designed especially for lifestyle and cultural experiences. This includes a Raffles Long Bar – in collaboration with one of Singapore's most historical landmarks, the Raffles Hotel - the ground-floor atrium tasting bars and a private lounge. The Long Bar will serve its famed cocktail invention, the original Singapore Sling. These common areas also provide space for guided tastings and a monthly program of exciting and interactive activities, featuring master classes for cocktail mixology, bartending and hosting at home.

DFS' LOYAL T customers can access The Lounge by DFS for an elevated shopping experience. From private viewings to new personal shopping across all product categories of DFS, Changi Airport stores, customers will be treated to a highly personalized level of service.

In the new duplex store, DFS also introduces Changi's first branded boutiques for wines and spirits, situated on the second floor. Nine brands – Absolut, Dom Pérignon, Glenfiddich, Hendrick's, Hennessy, Johnnie Walker, The Macallan, Martell, and Penfolds – will showcase their heritage and their finest products within individually-designed boutiques, from the travel trunk-inspired Johnnie Walker House to the Glenfiddich boutique's cellar and cask design. The store will also host visits from master distillers, blenders and

brand ambassadors throughout the year, and unveil worldwide product launches for these nine brands.

“For over 30 years, travelers have shopped with DFS at Changi Airport because we are the destination for the best in wines, spirits and tobacco. Our new store reinforces our promise to our customers, and our vision,” says Brooke Supernaw, Senior Vice President, Global Merchandising – Spirits, Wine, and Tobacco. “Travelers will discover exclusive products and unique experiences that will elevate their journey.”

Across all its stores at Changi Airport, DFS has expanded its assortment – one of the largest in the region – to over 1,400 products from over 440 spirits, wines and tobacco brands, while maintaining the region’s lowest duty free prices, with savings of up to 70 per cent off city prices. In wines, DFS offers over 150 different wines including top vintage wines through the Cellar Master Guarantee, a unique service that ensures the provenance of the wines, sourcing directly from a winemaker’s cellar stocks.

In spirits, DFS offers one of the widest airport selections of single malts, with over 110 products from over 50 brands. A range of exclusive single casks through a partnership with the Scotch Malt Whisky Society is available alongside brands such as Kavalan from Taiwan, and a range of Japanese malts such as Hakushu and Yamazaki. To appeal to collectors, the range also includes highly-collectable whiskies from closed distilleries, such as Port Ellen.

In celebration of Singapore’s 50th anniversary of independence, DFS will also introduce exclusive products from The Dalmore, D.O.M. Bénédictine, Jack Daniel’s and Johnnie Walker.

Lee Seow Hiang, CEO of Changi Airport Group, said, “We are delighted to see the first-ever wines and spirits duplex store open its doors at Changi Airport. The store – with its stunning façade and double volume grandeur – is not only a design showpiece on its own, but the extensive range of products and unique boutiques truly enhance the overall retail experience. It is in keeping with the DNA of Changi Airport where service is personalized, stress-free and positively surprising.

“This new DFS flagship store is the fruit of an enduring partnership we enjoy with DFS and represents our joint commitment to transform travel retail at

Changi Airport. We are most honored to present such a unique, game-changing concept to our passengers.”

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### ***About Changi Airport Group***

Changi Airport Group (Singapore) Pte Ltd (CAG) ([www.changiairportgroup.com](http://www.changiairportgroup.com)) was formed on 16 June 2009 and the corporatisation of Singapore Changi Airport (IATA: SIN, ICAO: WSSS) followed on 1 July 2009. As the company managing Changi Airport, CAG undertakes key functions focusing on airport operations and management, air hub development, commercial activities and airport emergency services. CAG also manages Seletar Airport (IATA: XSP, ICAO: WSSL) and through its subsidiary Changi Airports International, invests in and manages foreign airports.

Changi Airport is the world's sixth busiest airport for international traffic. It served a record 54.1 million passengers from around the globe in 2014. More than 350 retail stores and 160 F&B outlets are situated across three terminals to cater to passengers and visitors. With over 100 airlines providing connectivity to 300 cities worldwide, Changi Airport handles about 6,600 flights every week, or about one every 90 seconds.