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## Changi Airports International inks a 2-year technical partnership agreement with Sociedade Gestora de Aeroportos

Changi Airports International (CAI), a global airport consultant, manager and investor, and Sociedade Gestora de Aeroportos (SGA), an airport management company under the Republic of Angola's Ministry of Transport, signed a 2-year technical partnership agreement on 18 February 2024. The partnership will see both sides working on a long-term strategy to maximise the traffic potential and profitability of 16 regional airports managed by SGA<sup>[1]</sup>.

As a leading airport consultant, CAI will lend its traffic development expertise

to SGA to help grow air traffic at the Angolan airports. Plans include targeted airline engagement programmes to increase domestic and regional air connectivity, as well as marketing campaigns to attract passenger traffic.

At the same time, CAI will improve the airports' non-aeronautical offerings and operational performance, including customer service, to enhance the overall airport experience. A review of existing airport facilities and maintenance regime is also in the works.

To improve SGA's financial performance, CAI will work with SGA to launch a new corporate strategy. This includes delivering a long-term human capital development and training strategy to help achieve better manpower productivity at SGA and its airports.

Eugene Gan, Chief Executive Officer of CAI, said, *"We thank Sociedade Gestora de Aeroportos for this invaluable partnership to strengthen the performance of their company and their airports. Angola is the seventh largest country by area and twelfth most populated in Africa. There is enormous economic and tourism potential waiting to be explored, and improvements to air connectivity and airport offerings could help realise these possibilities. We look forward to working together to uplift the airports' standards to facilitate greater and smoother movement of goods and people domestically and in the region."*

Mr Manuel Gomes, Chief Executive Officer of SGA, said, *"This partnership marks the beginning of an exciting and collaborative journey between Changi Airports International and Sociedade Gestora de Aeroportos. We are joining forces to raise the standards of excellence in airport operations and deliver exceptional travel experiences. We firmly believe that collaboration is the key to driving innovation and promoting progress. By sharing knowledge, expertise and resources, we are certainly building a future where airports will be more efficient, safe and sustainable."*

The signing ceremony took place on the sidelines of the Changi Aviation Summit and Singapore Airshow 2024. It was witnessed by Mr Rui Carreira, Angola's Secretary of State for Civil Aviation, Maritime and Ports, and Mr Lee Seow Hiang, Chief Executive Officer of Changi Airport Group.

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[\[1\]](#)Please refer to Annex A for the full list of airports.

## ***About Changi Airports International***

Changi Airports International (CAI) is a leading airport investor, manager and consultant in the global aviation market. As a strategic partner, CAI designs integrated solutions that enable its clients and partners to fulfil their potential of being world-class airports.

As one of the leading airport investors and airport consulting firms, CAI has extensive global experience that spans over 20 countries and more than 60 airports around the world, including Singapore Changi Airport. CAI is committed to being a valued partner in the global aviation market, creating airports of the future and delivering sustainable value to our partners and investee airports. CAI is a wholly owned subsidiary of Changi Airport Group. For more information, visit: [www.cai.sg](http://www.cai.sg).